

KENT ASSOCIATION OF FE CORPORATIONS

PROJECT UPDATE APRIL 2008

TRAIN TO GAIN PROJECT

The first meeting of the Train to Gain Project Steering Group was held on 29th February 2008. The meeting was held at Mid Kent College and led by the Chair of KAFEC, Stephen Grix.

It was confirmed that Nicola Morris from West Kent College will act as Project Manager and will take responsibility for receiving and agreeing invoices for the project. The group also discussed sector areas to focus on and agreed the following:

- Logistics – construction plant
- Fencing industry
- Customer service and retail
- Health and social care
- Olympics focus – i.e. team leaders for voluntary sector, bench stewarding and retail / customer service
- Food related

General agreement was reached by the majority of the group, that colleges would work within their own areas, with the following exceptions: (i) where an employer has multiple centres; (ii) where the employer is an existing customer; (iii) where the employer has expressed an interest in working with a particular provider; and (iv) where the provider has a specialist resource.

Colleges are now advertising and appointing to the specialist sales posts as part of this project.

The next Steering Group is being organised by the Project Manager and the date will be notified to the group shortly.